

UiPath RPA in Banking & Financial Industry

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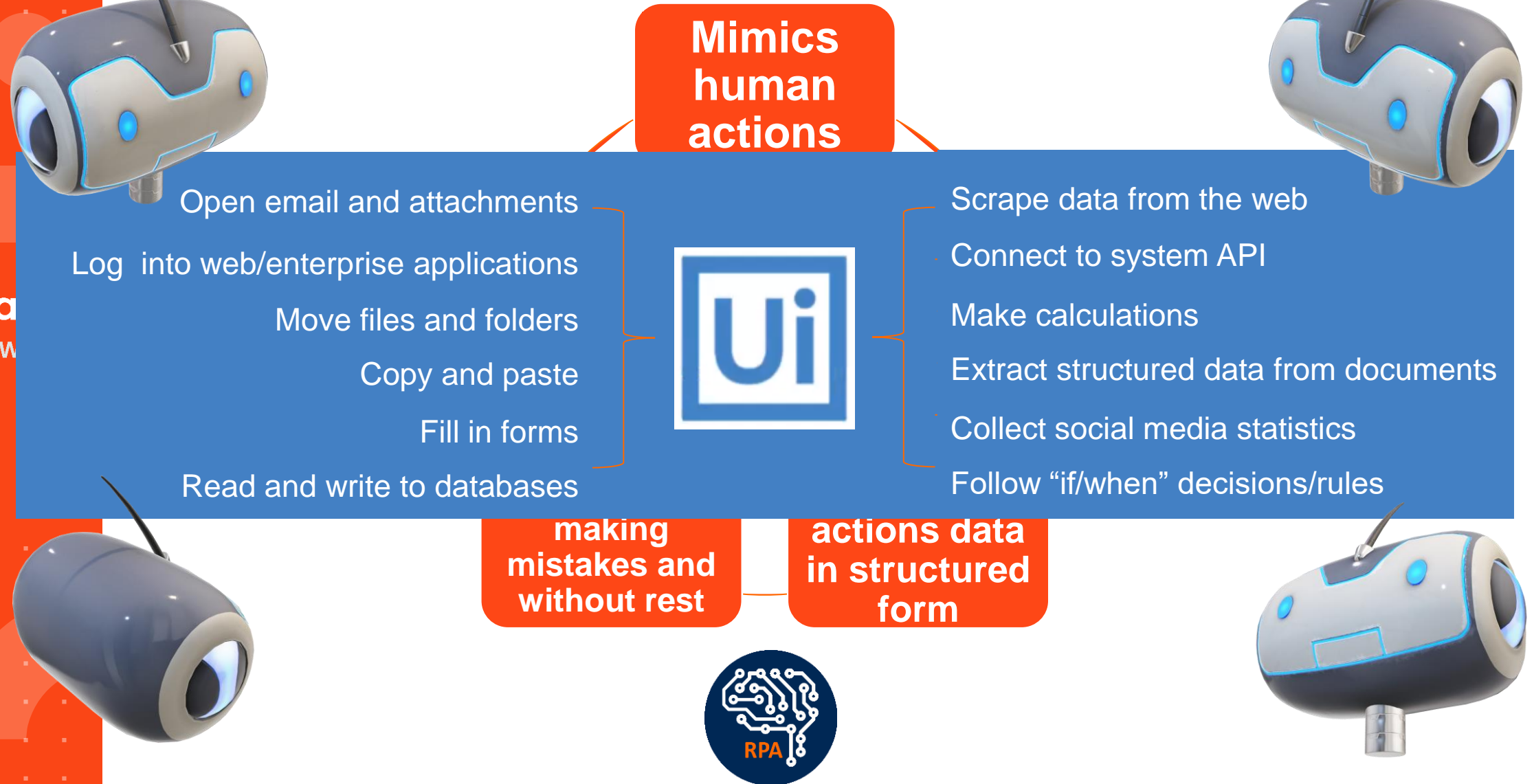
Agenda

01 What Is RPA and the Benefits for Banking & FSI?

02 Who is UiPath ?

03 Demo

(Basic) Robotic Process Automation (RPA): what can it do?



What processes should I automate?

A guide to choose the processes best fit for automation



Highly manual and
repetitive processes



Rule based processes



Low exception rate



Processes with standard
readable electronic
Input type



High volumes



Changeable processing
method or system
change



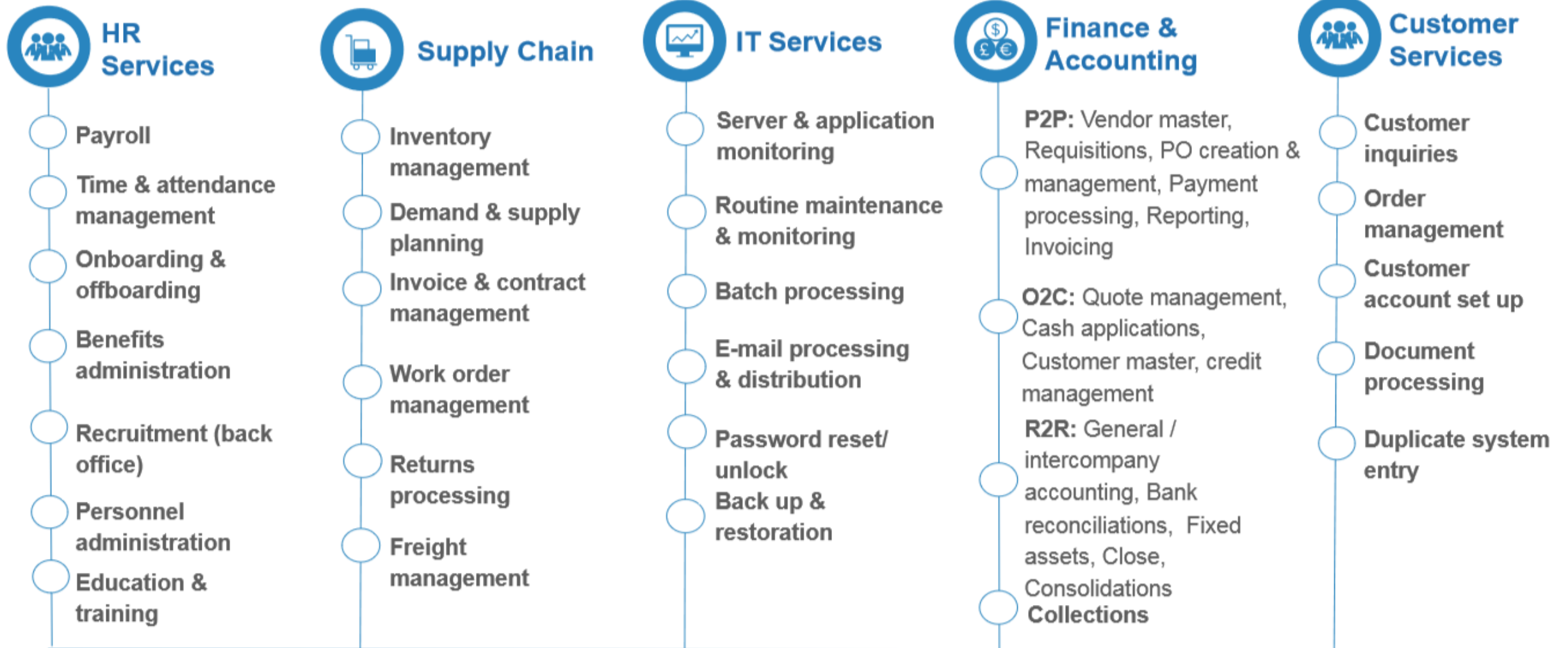
Automation savings
— in FTEs



Mature and stable
processes

Common Processes Across Industries Customer should Automate

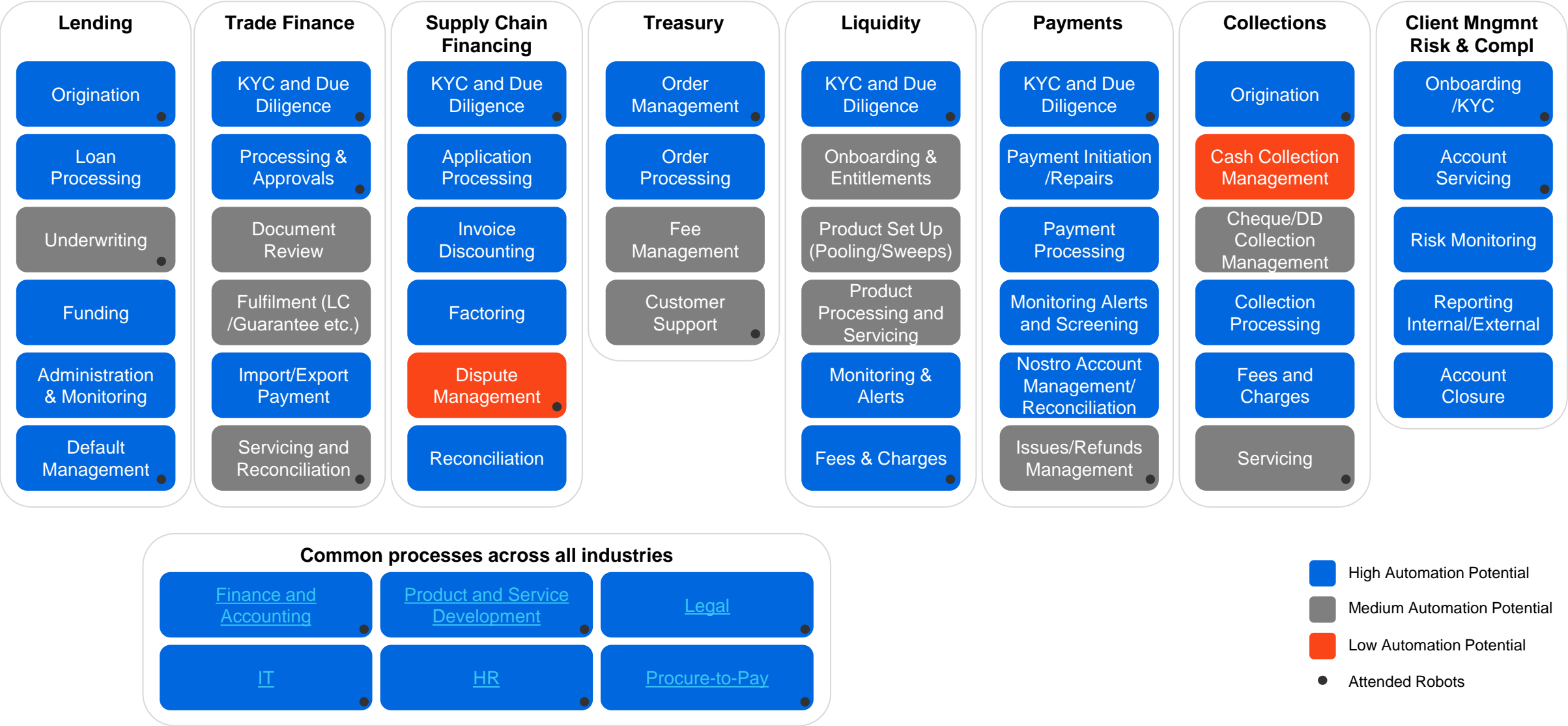
True Enterprise RPA



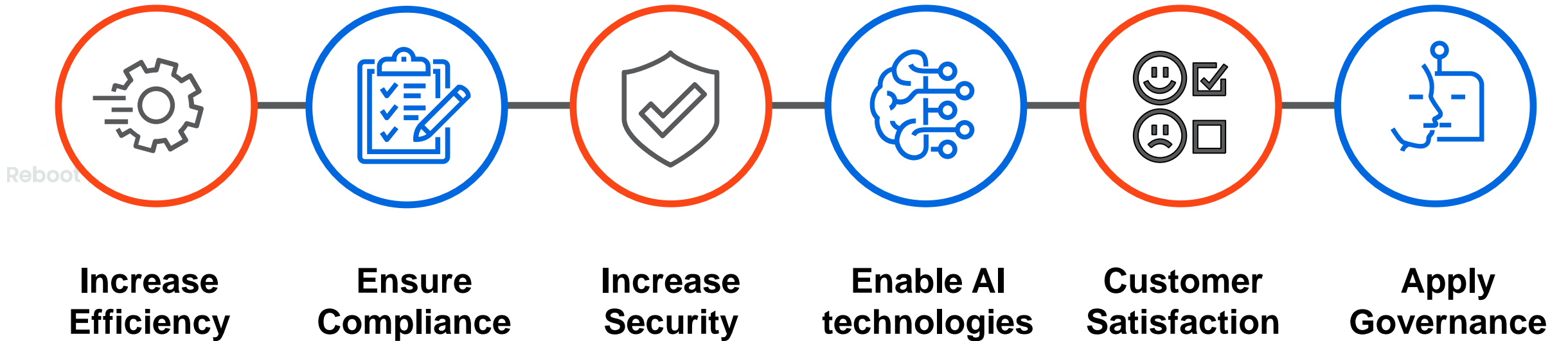
Opportunities to automate manual, repetitive tasks exist across all functions, end-to-end processes, business units of an organization

Process Heatmap: Where to look for opportunities

Leveraging RPA in Commercial & Wholesale Banking



Benefits of RPA



Why UiPath?

About UiPath

Fastest growing

Enterprise software company started 2005 in Romania

7,000+

Enterprise customers

60+

Federal, state, and local government customers

2,000+

UiPath employees

\$1B+ in funding

In Series A (2017), Series B (2018), Series C (2018), and Series D (2019)



Leading Investors



UiPath Named a Leader Again and #1 in Market Execution by Gartner

Magic Quadrant for Robotic Process Automation



Source: Gartner (July 2020)

- UiPath named a **Leader** for the second year and remains the **top vendor for ability to execute**.
Ability-to-execute includes completeness of product/service, overall viability, market responsiveness, marketing execution, pricing, customer experience and operations
- Gartner calls out UiPath's "**excellent operations and product experience**" – **Easy to use**
- Gartner cites UiPath's integration and partner ecosystem, operations (citing specifically around "**helping customers scale their RPA programs**"), and product portfolio as strengths
- Gartner awarded UiPath its **Customer Choice 2019** on Gartner Peer Insights for RPA – a collection of independent user reviews and voice of customer



A Forrester Wave Leader

Highest Scores in Current Offering, and Highest Possible Scores in Strategy and Market Presence

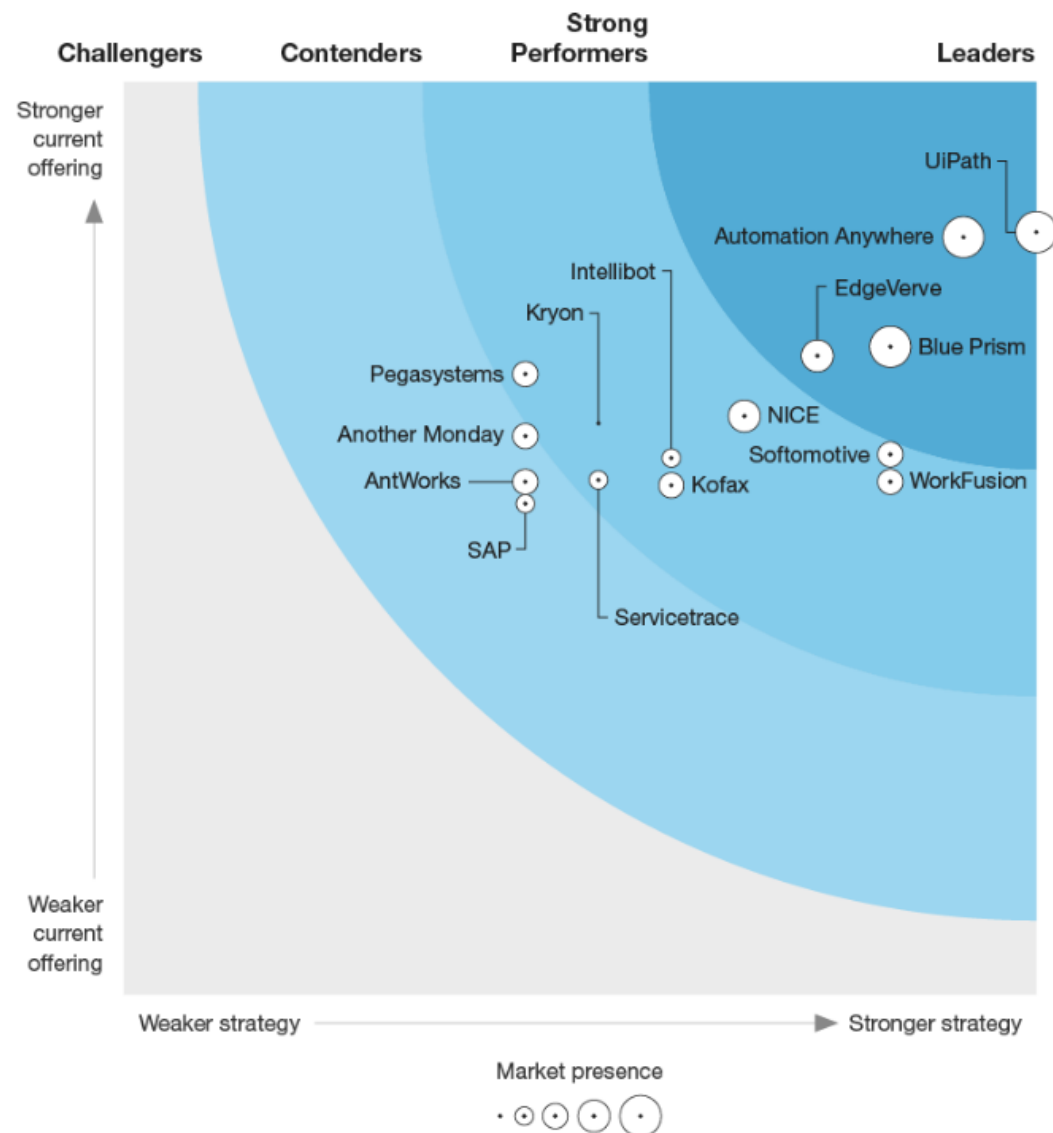
“References report that UiPath will go the extra mile to meet a client's need and cite the transparent and innovation culture as a plus.

*They also applaud **the low cost of getting started, the well-organized partner channel, overall product stability, and strong security.**”*

Source: Forrester Wave™:RoboticProcessAutomation,Q42019

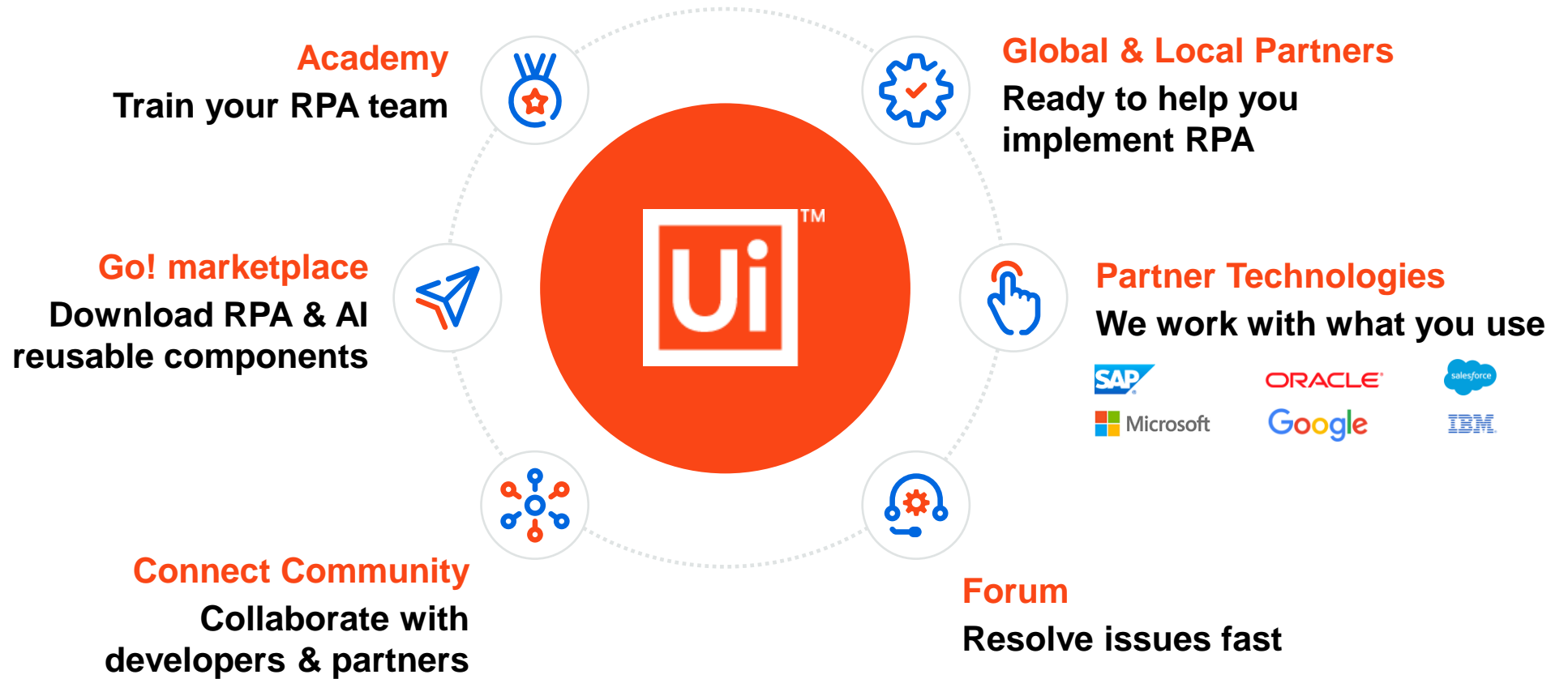
FIGURE 1 Forrester Wave™: Robotic Process Automation, Q4 2019

THE FORRESTER WAVE™ Robotic Process Automation Q4 2019



Not just a product

Strong ecosystem and enabling technologies



Increase Call Center & Credit Card processing



Implementation Time:

Q2, 2019 - ongoing

10+

Robots deployed

1087 Hours

Man hours saved by RPA in the call center each month

98%

Increase in speed of customer regulation checks due to RPA



From call centers to credit card applications, robots are running the show at Indonesia's Bank Mega. With COVID-19 affecting operations, automation is now key to maintaining high service levels.



"If management trainees need only two weeks to learn, everybody in IT can do automation by themselves"

Yoyo Juhartoyo

IT Electronic Channel Head, Bank Mega

Processes Automated

- Contact Center
- Operation
- IT

<https://www.uipath.com/resources/automation-case-studies/indonesia-bank-mega-banking-rpa>


Typical RPA platform



Studio



Orchestrator



Robots

Build →

Democratize the design of workflows, from the simple to the complex

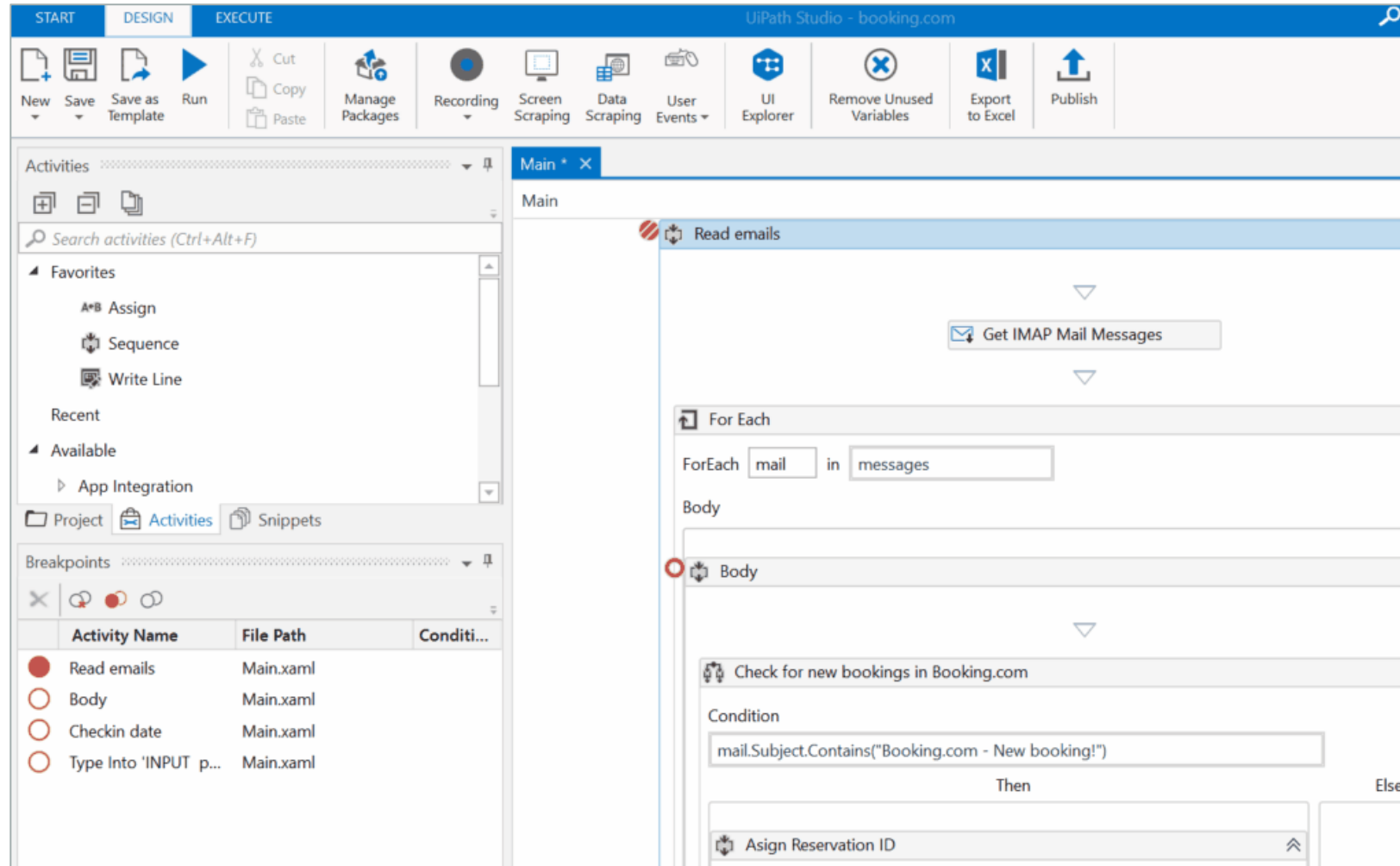
Manage →

Deploy and manage automations

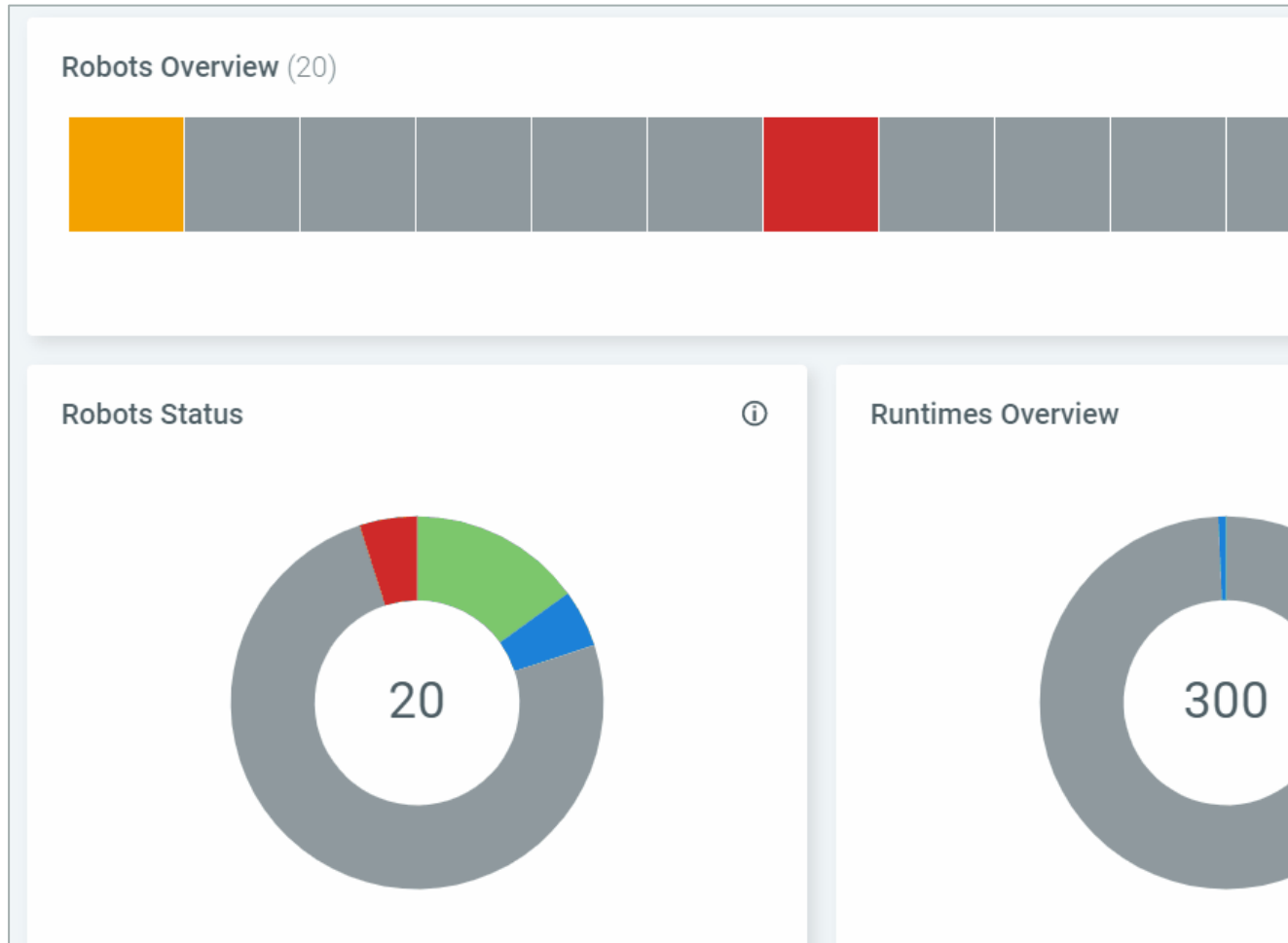
Run

Robots work with your application stack to carry out automations

RPA Developers design automations visually in UiPath Studio



Manage and optimize your robot workforce with **UiPath Orchestrator**



On-Premises



Private
Cloud



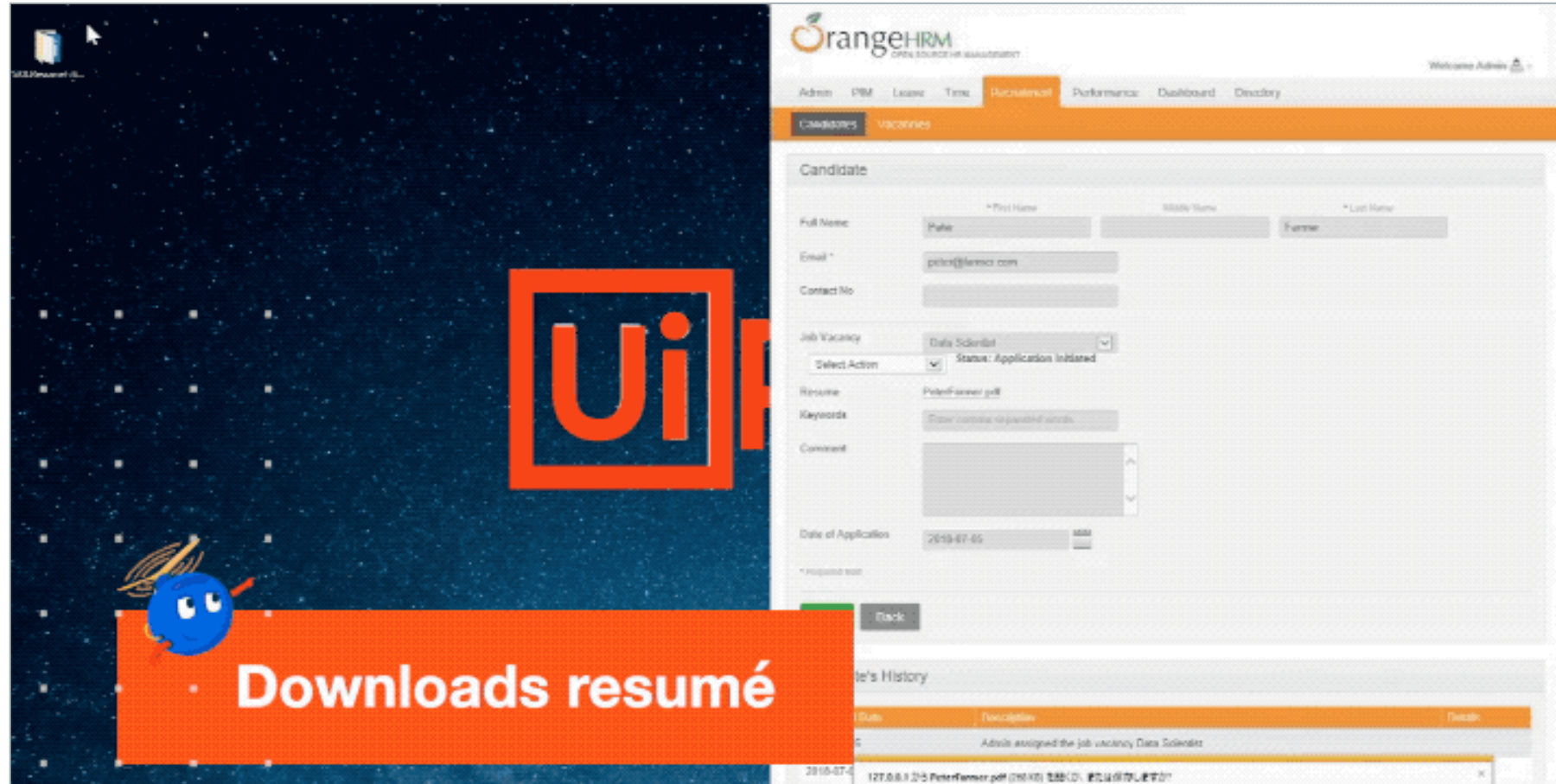
Public
Cloud



UiPath
Cloud

UiPath Robots run the automations you designed

UiPath
Reboot Work.™



You're hyperautomation-ready with the **UiPath Platform**

Discover

Discover what to automate with process mining powered by AI

Build

RPA developers, citizen developers, and employees create automations

Manage

Manage your digital robots from anywhere, securely at any scale

Run

Robots work with your applications to carry out automations

Engage

Robots collaborate with people to automate complete processes

Measure

Embedded analytics give you deep insights into robot *and* business metrics



Automation Hub
Process Mining
Task Capture
Task Mining

StudioX
Studio
Studio Pro
Document Understanding

Orchestrator
Automation Cloud
AI Fabric
Test Manager

Attended Robots
Unattended Robots
AI Robots
Testing Robots

Action Center
Apps
Chatbots

Insights



* Process Analysts



* RPA & Citizen Developers



* IT Operations



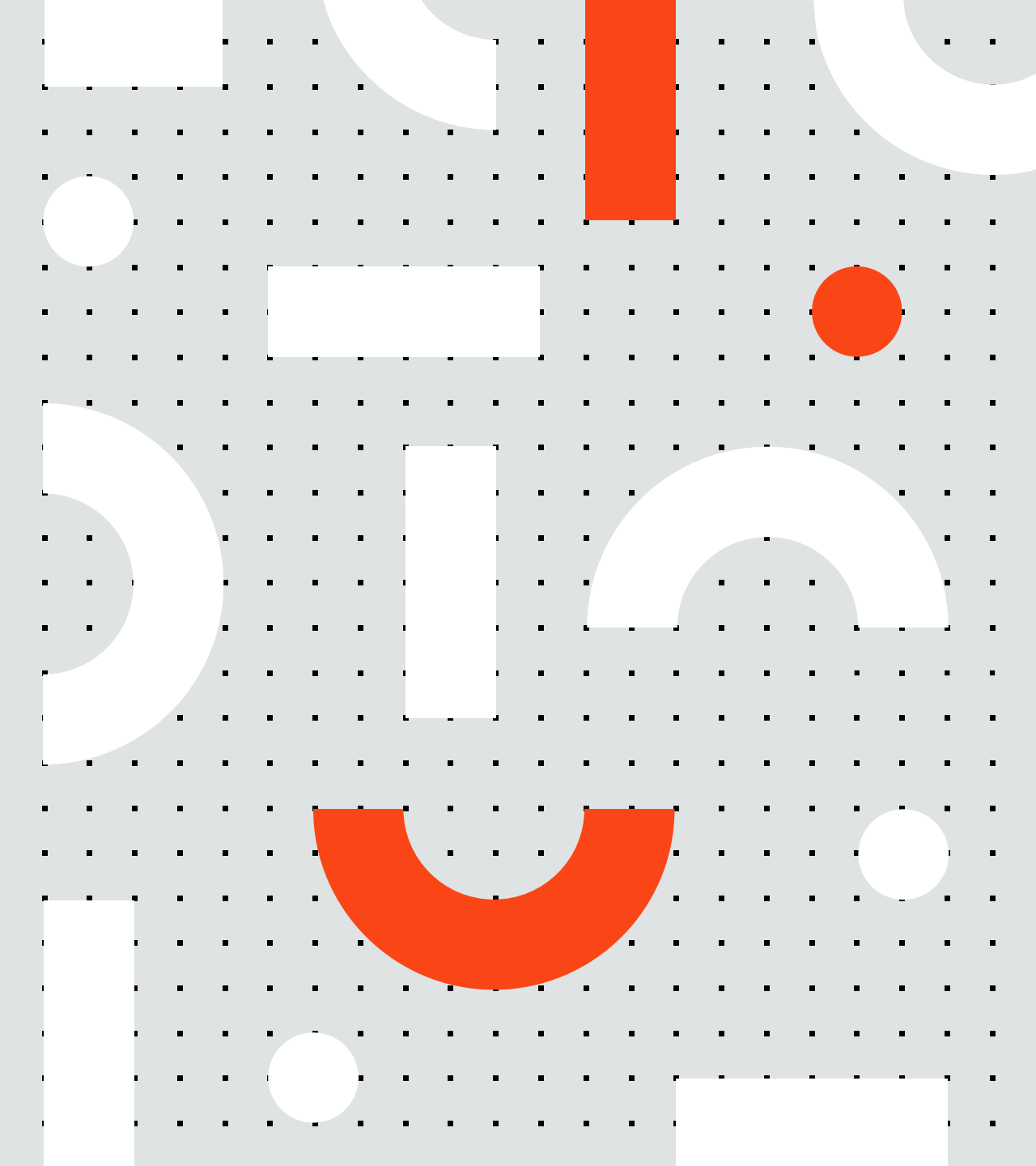
* Business Users



* Business Analysts

* Example roles

UiPath Demo



Thank you

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